

Question	Response
<p>In reference to Section II A of the RFP stating “If a machine is over utilized, contractor will replace the machine with a machine with greater speed and/or capacity. This must be accomplished without extending the equipment lease and/or maintenance agreement beyond the original term.” Can this be managed through swaps with underutilized devices from fleet?</p>	<p>I don’t think we can issue a blanket answer on this although it’s something we could consider on a case-by-case basis. Particularly at the school level, we would want to avoid interruption of service from multiple machines if we switched two rather than replacing one.</p>
<p>How many single function printers does the district have?</p>	<p>I am going to guess at about 200</p>
<p>How many units are you requesting? A. From my count you currently have 158 units. Is that the number of units you are looking to replace according to this current RFP?</p>	<p>We’re not necessarily requesting a specific number of units but are looking more at a plan that is economical and will serve our needs based on the number of copies we make in a “normal” year.</p>
<p>Will you or do you plan on needing scanning to cloud based applications?</p>	<p>no</p>
<p>Do you have now or in the future use Apple Computers?</p>	<p>iPads</p>
<p>Co you need Apple AirPrint Capabilities</p>	<p>no</p>
<p>Do you need any Booklet Finishers (Saddle-stitch and fold)?</p>	<p>No</p>
<p>Are you OK with a PaperCut equivalent solution?</p>	<p>No</p>
<p>You have several underutilized and several over utilized devices. I saw where you don’t want anything below 30 ppm but I didn’t notice if we’re able to “right-size” the equipment based on the average monthly volume. Do you want these to be right-0sized for their volume?</p>	<p>I would recommend that you propose what you feel would best serve our needs as outlined in the RFP and based on your experience and the equipment you can provide.</p>
<p>Are these volumes from this past year or pre COVID</p>	<p>Numbers provided are pre-COVID counts.</p>
<p>How many users are in the directory?</p>	<p>Staff about 1200</p>
<p>Do the users need embedded licenses for the MFPs?</p>	<p>no</p>

How many print-server installations will be needed?	We have our own print servers
Does Papercut need to integrate with a third-party software?	no
Can you confirm that all proposed equipment must be new?	Yes
Can you confirm that all equipment listed in Section VI is the current equipment?	To the best of our knowledge